Create a

Culture

of Caring

Leadership®

You want to build a workplace culture where everyone feels valued and empowered and you want to lead your industry, but you don't know where to start.

Catch culture slip before it's too late. Join the thousands of other people who use our proven process to increase loyalty, engage employees, boost retention, and build a magnetic culture.

Heather R YOUNGER

Founder & CEO, Employee Fanatix • Two-Time Tedx Speaker • Consultant
• Two-time Best-selling Author: The Art of Caring Leadership and The Art of Active Listening



Whatever Vigion you have for your organization,

We want to lead our industry by creating customer loyalty.

We want to drive a completely new level of engagement.

We want a strong culture of belonging. We want to develop our leaders, so they can help us move to the next level.

We want to be one of the best places to work in the country.





Your people will feel empowered and fully engaged.



They will feel like the work they do is valued.



They will feel seen and heard.



You will be known as one of the best places to work in the country.

You just have to CARE.

AS SEEN IN



Bloomberg

Chicago Tribune

FAST @MPANY

Forbes



Inc.

trusted by

1STBANK

xerox

Ideal Image⁶



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www.HeatherYounger.com

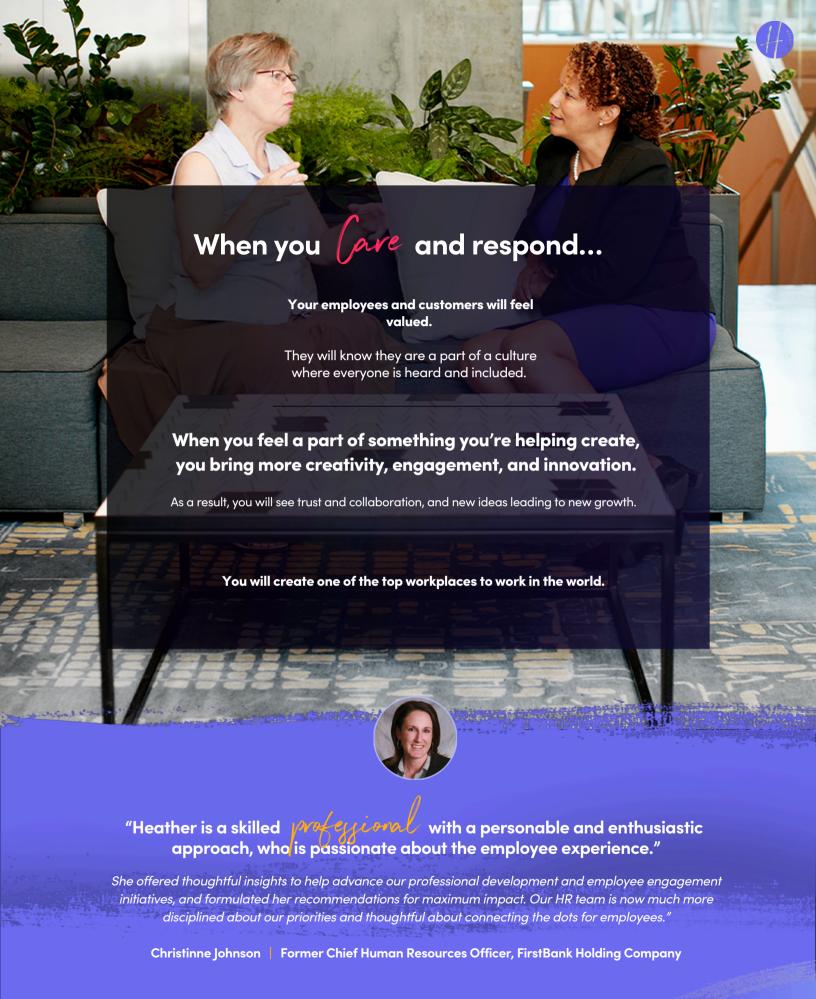


















HEATHER IS A **WORKPLACE CULTURE EXPERT!**

- The CEO of Employee Fanatix A leading employee engagement consulting & training firm.
- A highly-sought after keynote speaker Bringing the best insights from over 30,000 employee stories to the stage.
- An organizational culture strategist An expert in creating safe spaces for these vital conversations.
- A contributor to leading news outlets A trusted expert for stories on culture, workplace engagement, and employee retention.
- A 2x-International TEDx Speaker Sharing universal insights that people everywhere treasure.

Heather R Younger, J.D., CSP is a trusted contributor to leading news outlets, like Forbes, Fast Company, Bloomberg, NBC and ABC and one of the world's leading experts on Caring Leadership® and active listening at work. She is the visionary Founder and CEO of Employee Fanatix, a preeminent employee engagement and workplace culture consulting firm to Fortune 100 companies. Employee Fanatix conducts annual research on workplace culture, relying on employee voices for what is relevant now, to help companies redefine their culture strategy. Heather has personally read over 30,000 employee surveys and facilitated over 100 employee focus groups, including her signature "Art of Active Listening Sessions."

With over 25 years of successfully managing teams, she has worked in customer experience, sales, and large account management for multi-million dollar accounts and multiple industries such as tech, staffing, healthcare, professional services, the public sector, and the financial sector. She's a renowned keynote speaker, drawing insights from current data and putting into practice what she teaches in her Caring Leadership Transformation Framework™.

Heather is an award-winning leader in the area of Employee Engagement as recognized by Inspiring Workplaces, is a LinkedIn Learning course partner, 3-time best-selling author, TEDX speaker, and the host of the popular, Leadership With Heart podcast.







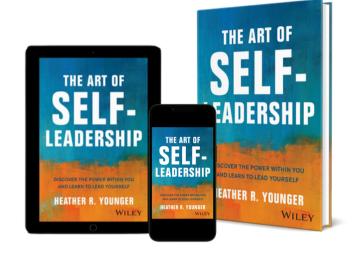
NEW BOOK COMING JANUARY 2025



"Leadership begins with self-leadership."

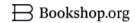
"Leadership begins with self-leadership and this book offers a wealth of practical ideas that you can use to learn and improve self-leadership. The straightforward and practical approach makes it easy to implement the strategies for personal and professional growth. It's a useful resource for those seeking to lead themselves.

Mark Sanborn, President Sanborn & Associates, Inc. Author, You Don't Need a Title to Be a Leader and The Fred Factor



WILEY

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Learn to take control of your own professional destiny and lead yourself through challenging situations

In The Art of Self-Leadership: Discover the Power Within You and Learn to Lead Yourself, celebrated workplace culture and employee engagement expert Heather R. Younger delivers an exciting and practical discussion of how to develop an entirely new mindset around personal advocacy and selfleadership.

You'll learn how to take control of the workplace experience and set expectations up front about relationships. Join the book launch waitlist for behind-the-scenes updates, invitations to exclusive experiences, and bonus resources or pre-order directly through Amazon.

What's Inside:

Chapter 1: Understanding Your Intrinsic Worth

Chapter 2: Understanding your Limitations

Chapter 3: Is Fear Holding You Back?

Chapter 4: Deciding Between Progress and Perfection

Chapter 5: Prioritizing Self-Care

Chapter 6: The 3 Stages of Empowerment

Chapter 7: Keying in on Your Strengths

Chapter 8: Building Bridges not Digging a Divide

Chapter 9: More Than One Way to Skin a Cat

Chapter 10: Expect Clear Expectations

Chapter 11: Giving and Receiving Feedback is a Gift

Chapter 12: Use Your Voice and Be Seen







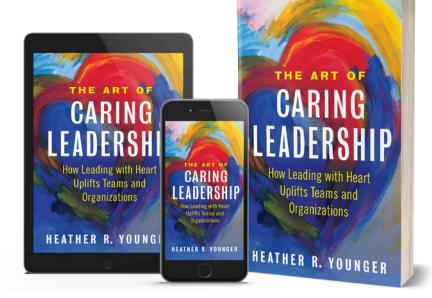


"People need to know they matter.

When others feel trusted and cared for, they become inspired. Heather's terrific book teaches leaders why caring should be at the heart of all they do, and how they can turn genuine caring into an art that can be carefully practiced and refined."

Stephen M. R. Covey | The New York Times and #1 Wall Street Journal bestselling author of The Speed of Trust

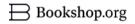
BOOK



amazon



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Based on interviewy with over eighty leaders, including:

- ✓ Howard Behar, former president of the Starbucks Coffee Company;
- ✓ Judith Scimone, senior vice president and chief talent officer at MetLife;
- ✓ Garry Ridge, CEO and chairman of the board of the WD-40 Company;
- ✓ and Dr. Shawnté Cox Holland, head of culture and engagement at Vanguard.

Outlines nine behviors that leaders can change to ensure all employees feel included and cared for.

Includes access to a self-assessment so you can measure your progress as a caring leader.









"This is the blueprint you need to create a culture of listening at work.

One that will ensure those in your care know you've heard them, and that will inspire them to respond with more loyalty."

Garry Ridge | "The Culture Coach", Chairman Emeritus at the WD-40 Company



Porchlight

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The Art of Active Listening introduces a 5-step framework that shows you how to listen successfully and act upon what you are hearing. Readers will discover how to:

- · Recognize the unsaid
- Seek to understand
- Decode
- Act
- Close the loop

Backed by her personal review of over 30,000 employee and customer surveys and facilitation of 100's of focus groups, Younger discovered one universal truth: We all want to be heard. We want our voices to matter. We want the work we do to matter.

Endorged by:

- Stephen M.R. Covey New York Times & #1 Wall Street Journal Bestselling Author, Keynote Speaker, Speed of Trust Global Practice Leader
- Garry Ridge The Culture Coach Chairman Emeritus WD-40 Company
- Amy E. Edmonson, Harvard Business School professor and bestselling author of The **Fearless Organization**
- Yetta Toliver, DBA, LSSBB (she/her/hers) Global Head of Diversity, Inclusion and Belonging (DIB) - Xerox
- Adrian Gostick & Chester Elton, New York Times bestselling authors of All In and Leading with Gratitude
- Claude Silver, Chief Heart Officer, VaynerX





Heather R YOUNGER

Keynotes

Build A Transformative Culture of aring LeadershipTM

Keynotes that provide strategic context and actionable steps to inspire listening at work & caring leadership



The Art of Caring **Leadership:**

The Key to Unleashing The Full Potential in Your People

The Caring Leadership® principles delivered in this keynote serve as a powerful reminder of everyone's responsibility to uplift their team and organization and drive real business results.

Heather will provide her proprietary and proven framework to follow step-by-step.

Cytomize the Keynote Select 3-4 behaviors from the 9 that your group could benefit from the most.







Cultures



Resilience



Team Decision Making



Whole Person Leadership



Employee **Empowerment**



Psychological Safety



Self Leadership



Strengths-Based Leadership

This program is perfect for leaders and team members:

- Supporting employees through organizational change so they feel heard, valued, included and like they belong
- ✓ Prioritizing self-development as part of their leadership development
- Working to improve their ability to inspire and engage those they lead and meet key organizational goals

The audience will leave with:

- A practical understanding of the concrete actions they can take to uplift and engage those they lead
- Deep insights into the positive power they possess to create a culture of caring at work
- Strategies to inspire loyalty with their leadership by becoming more present, caring, and compassionate
- An increased understanding of emotional intelligence, which is the ability to manage both your own emotions and understand the emotions of people around you



"Heather was engaging, enthusiastic and payionate.

More importantly, she was able to provide a strategic context and actionable steps we could all take, regardless of our roles within an organization. Her authenticity and joy set the stage."

Verna Wong | Strategic Business Consultant & Leadership Coach







The Art of Caring Leadership: In Action

Employee Recognition Experience

Put the Caring Leadership® principles delivered in this keynote into action immediately at the event and beyond.

Heather will provide employee recognition from stage and opportunities for organizations to adopt Caring Leadership as a company value.

This experience is included in The Art of Caring Leadership keynote.

Employee Recognition From Stage

- Before the event Heather works with leadership to identify a Caring Leader from your organization
- ✓ Heather spotlights your Caring Leader on stage during the keynote as a surprise to them
- Caring Leader receives a recognition certificate on-stage, gift box, and scholarship to attend Active Listening
 Certified Facilitator training









"She got our event started in a big way by surprising a member of our team with a caring leadership award."

"Not only did she inspire us all with a practical playbook for active listening and caring leadership, she got our event started in a big way by surprising a member of our team with a caring leadership award."

Chris Hillman | COO | Marsden









KEYNOTE 2: SELF-LEADERSHIP

The Art of Self-Leadership: The Key to Inspiring Team Performance by Taking Ownership

In this empowering program, Heather R Younger guides leaders to take ownership of their professional growth and navigate challenging situations with resilience. Through The Art of Self-Leadership, leaders will learn to take control of their own paths, transforming the way they inspire and uplift their teams.

This keynote is ideal for managers, executives, directors, founders, and other business leaders who are:

- Prioritizing self-care as an essential part of leadership development
- Seeking to create intentional workplace relationships and set clear expectations
- Focused on enhancing their ability to inspire, engage, and drive their teams toward organizational success

Audience Takeaways:

- ✓ A deeper self-awareness and the motivation to initiate personal growth
- ✓ Strategies to build loyalty and trust through authentic social interactions
- Practical actions to elevate team productivity and effectiveness



Heather's inspirational words will help our organization's leaders move forward in this new world of business we are all navigating.

Steven C. Hansen | CEO, Presbyterian Medical Services





KEYNOTE 3: CULTURE

The Art of Active Listening: The Key to Making Anyone Feel Valued and Engaged



Active listening is the doorway to increased belonging, loyalty, profitability and innovation. It is the difference between thinking we understand what people want and knowing what they want.

For the last 12 years, Heather has reviewed over 30,000 employee engagement surveys as well as facilitated numerous listening sessions. She has distilled that knowledge into actionable insights that equip your people with the interpersonal skills they need to make others feel seen, heard, and valued in every interaction.

This program is perfect for leaders and teams:

- Working to improve the culture at work to ensure everyone feels heard, valued, and appreciated
- Seeking to understand employees, prospects, or customers to better meet their needs
- Supporting others at work to become more engaged, motivated, and productive

In this keynote, Heather introduces a new change model for organizational listening which she illustrates in five steps. The audience will leave with:

- The understanding of how to practice active listening with those who look to them for guidance
- A listening process that will unlock valuable insights and deliver desired outcomes
- The one success characteristic they need to reach their goals and create win-win scenarios at work



Heather R Younger ranks as one of the Very thought leaders ever encountered on DEI initiatives.

At Xerox's Diversity, Inclusion and Belonging 'All of Us Together' event, she delivered a dynamic and engaging presentation on the topic of intersectionality as the keynote speaker. Heather shared the importance of whole self-leadership, and how to use intersectionality to make connection points that help strengthen our culture."

Yetta Toliver | Global Head of Diversity, Inclusion and Belonging, Xerox







Heather R YOUNGER

Workshops

Unlock the former of Caring Leadership®

Training and workshops that inspire a lasting mindset and newfound ability to build a culture of listening & caring leadership.



Leaders & teams will develop a strategic plan of action to:

- Cultivate new behaviors in those they lead that facilitate forward progress
- Inspire and engage team members to contribute fully
- Create a culture of caring at work

As a result, leaders will uncover a newfound ability to put their people first more often for increased productivity, customer satisfaction, and employee engagement.

Tools:

- **Caring Leadership Self-Assessment**
- **Emotional and Social Intelligence (ESI) Assessment**
- The Art of Caring Leadership Workbook



"Ideal Image partnered with Heather to bring the Vigion of the organization to its frontline leadership.

Heather did an amazing job holding space for different voices and opinions to be heard with both warmth and genuine empathy. Her approach of listening, restating back her understanding, and collecting feedback, has delivered breakthrough insights. Leaders are now equipped to apply those insights to real-world scenarios, and help continue to foster a rich and meaningful culture."

Elijah Keating | District Manager - Guest Services, Sales & Operations Medical Aesthetics, Ideal Image





Leaders & teams will experience an instantly applicable shift in their ability to:

Support their teams to become more engaged, motivated, and productive Serve as sounding boards for employee and customer opinions and concerns

Promote positive interactions at work that foster relationships and build trust

After the workshop, attendees will be able to support and lead organizational initiatives to increase employee engagement, build customer loyalty, and, ultimately, drive long-term business results.

Tools:

DISC Assessment Active Listening Quiz

Certified Art of Active Listening Facilitator Training



Ask About Certification



"Heather really helped us move the needle.



We brought her onboard to help facilitate a series of virtual workshops on diversity and belonging, and the feedback was extremely positive. Heather did an excellent job of taking our top takeaways from the workshops and helping us prioritize which to focus on first. We've built some great momentum since then, and witnessed a shift in how our people prioritize diversity and belonging. Employees now feel more able to be themselves within their teams, safe enough to discuss their differences, and better equipped to voice concerns without fear of the consequences."

Karyn Gonzales | Director, Payor Partnerships at DaVita Inc.









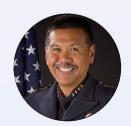
Attendees will experience an instantly applicable shift in their ability to:

- Understand other peoples' challenges and perspectives
- Build stronger relationships and teams
- Create a more inclusive culture at work

As a result, leaders will feel empowered to incorporate inclusion into their everyday work, and advance a culture of belonging where every employee can contribute fully.

Tools:

- Caring Leadership Self-Assessment
- **Emotional and Social Intelligence (ESI) Assessment**



"I needed an expert who could help me communicate to my staff how they could overcome challenges and succeed.

Heather led two workshops for our department, and helped me channel my strengths as a leader to foster a culture of sincerity, caring, and loyalty. I will continue to seek her expertise as my organization evolves."

Raymund Aguirre | Chief of Police, University Police Department







Heather R YOUNGER

Consulting

Your Caring Leadership® Roadmap

Customized consulting solutions with built-in coaching so you can build sustainable cultures of caring leadership & excellence.







Hwaveney

When employee engagement and customer loyalty are on the line, it's vital that leaders become aware of Culture Slip before it's too late.



Vegire

Once leadership is aware of an impending or present culture disconnect, the desire to change oneself and the organization launches the process.



Creating cultures where everyone feels heard, seen, and valued is an ongoing personal and professional development process that requires commitment over time.



Your Self

Get on the right path.

The first step is to take reflective time to work through the complex mental barriers that get in the way of leading well.



Fortify for the journey ahead.

Once the right mindset is in place, it's time to prepare to show up with more care, support, and concern for others.



Demonstrate consistent evidence of car

Here is where leading yourself and leading your team culminates in true differentiation in the market. You put into work specific caring behaviors that uplift others and positively impact organizational goals.





